



Soil Mechanic & Technical Laboratory



Iranian Privatization Organization (IPO)  
Marketing & SOEs Divesting Office

## **Soil Mechanic & Technical Laboratory (Private Joint-Stock)**



### **Part I: General Information**

The initial centre of the company was formed in 1955 under the title of Pedology Laboratory at Tehran College of Engineering for investigation and studying Iran's soils in the construction of the main roads. Then started its activity (by new responsibilities), directly under the supervision of Planning Organization. In 1963, its name was changed to Pedology Technical Laboratory. In 1971 the company was transferred to Ministry of Transportation. Finally in 1984, its constitution under the name of Soil Mechanic & Technical Laboratory was approved by Islamic Consultative Assembly. Currently the company acts as a wholly run-state company. The company has a central building in Tehran and representative in 30 provinces, 200 branches and more than 1000 local units all over the country and with more than 1400 experts; it is considered as the most equipped company in the field of quality control & presenting geo-technical consulting services to civil projects throughout the country.

Studying & investigation in case of building materials, doing soil mechanic tests, compilation of soil and materials standards, researching and applied science investigations, doing technical tests and administrative control of civil projects while implementing and monitoring and consulting in the field of soil and road building are considered as the main activities of the company.

## **Part II: Main Information**

**Parent Company:** Ministry of Road and Urban Development

**Shareholder:** Ministry of Road and Urban Development (100%)

**Capital:** US\$ 6,494,605

**Chief Executive Officer:** Mr. Seyed Reza Hosseini

**Establishment Date:** 1983

**Total Assets:** US\$ 56,895,444 (Trade & non-trade receivables: US\$ 41,470,757)

**Total Liabilities:** US\$ 29,665,460 (Non-trade payables: US\$ 13,158,340)

**Net Profit (loss):** US\$ 608,869

**Retained earnings (loss):** US\$ 10,147,820

**Location:** All over the country- the main centre is located at Tehran.

**Field of Activity:** Doing tariff, investigative and contractual tests, control and monitoring

**Number of Staff in 2014-2015:** 2,462 (permanent: 505- contractual: 1,957)

## **Part III: Financial Information**

### **3-1-Main Items of Assets in US\$**

**(Exchange Rate:** 29,563 IRR)

| <b>Title</b>                          | <b>Book Value<br/>(March 2015)</b> | <b>Book Value<br/>(March 2014)</b> |
|---------------------------------------|------------------------------------|------------------------------------|
| Trade & non-trade receivables (3-1-1) | 41,470,757                         | 34,976,153                         |
| Equipments & Machineries              | 6,122,518                          | 5,209,214                          |
| Land                                  | 4,735,649                          | 4,735,649                          |
| Building                              | 2,469,303                          | 2,570,781                          |
| Other assets                          | 2,097,216                          | 2,739,911                          |
| <b>Total Assets</b>                   | <b>56,895,444</b>                  | <b>50,231,709</b>                  |

### 3-1-1- Trade & non-Trade Receivables in US\$

| Title  | 2015              | 2014              |
|--|-------------------|-------------------|
| <b>Trade:</b>  |                   |                   |
| Ministry of Road and Urban Development and Subordinate Units | 20,836,857        | 17,961,641        |
| Ministry of Energy and relevant units                        | 6,832,865         | 5,445,997         |
| Performance Deposit of Guarantee                             | 1,961,912         | 1,420,695         |
| Other Customers  | 11,365,558        | 9,708,081         |
| <b>Sum of Trade Receivables</b>                              | <b>40,997,192</b> | <b>34,536,414</b> |
| <b>Sum of non-Trade Receivables</b>                          | <b>473,565</b>    | <b>439,739</b>    |
| <b>Total</b>   | <b>41,470,757</b> | <b>34,976,153</b> |

### 3-2-Main Items of Liabilities and Capital in US\$

| Title  | Book Value<br>(March 2015) | Book Value<br>(March 2014) |
|--|----------------------------|----------------------------|
| Non-Trade payables (3-2-1)                   | 13,158,340                 | 11,602,341                 |
| Provision for employees termination benefits | 11,128,776                 | 7,306,430                  |
| Pre-received                                 | 4,092,954                  | 3,788,519                  |
| Other Liabilities                            | 1,285,391                  | 1,995,738                  |
| <b>Total liabilities</b>                     | <b>29,665,460</b>          | <b>24,693,028</b>          |
| <b>Retained earnings</b>                     | <b>10,147,820</b>          | <b>10,046,342</b>          |
| <b>Capital</b>                               | <b>6,494,605</b>           | <b>6,494,605</b>           |
| <b>Government Investment</b>                 | <b>3,044,346</b>           | <b>1,555,999</b>           |
| <b>Owner's equity</b>                        | <b>27,229,983</b>          | <b>25,538,680</b>          |

### 3-2-1- Non-Trade payables in US\$

| Title                  | 2015              | 2014              |
|------------------------|-------------------|-------------------|
| Debts to the employees | 9,099,212         | 8,693,299         |
| Value added tax        | 2,063,390         | 676,521           |
| Others                 | 1,995,738         | 2,232,520         |
| <b>Total</b>           | <b>13,158,340</b> | <b>11,602,341</b> |

### 3-3- Main Items of Income Statement in US\$

| Title                                      | March 2015       | March 2014       |
|--|------------------|------------------|
| Operating revenues (3-3-1)                 | 41,775,192       | 34,231,979       |
| Cost of Operating revenues                 | (32,946,589)     | (26,519,636)     |
| <b>Gross profit (loss)</b>                 | <b>8,828,603</b> | <b>7,712,343</b> |
| Administrative and general expenses        | (7,204,952)      | (5,987,214)      |
| Doubtful receivables costs                 | (879,478)        | (811,826)        |
| <b>Operating profit (loss)</b>             | <b>744,173</b>   | <b>913,304</b>   |
| Net other non- operating incomes and costs | 67,652           | 101,478          |
| Income tax                                 | (202,956)        | (1,285,391)      |
| <b>Net profit (loss)</b>                   | <b>608,869</b>   | <b>(270,609)</b> |

#### 3-3-1- Operating revenues of 2015 in US\$

##### A) Separated by type of services

| Title                         | Amount (US\$)     |
|-------------------------------|-------------------|
| Contractual tests revenue     | 19,077,901        |
| Tariff tests revenue          | 11,094,950        |
| Research examinations revenue | 4,465,041         |
| Control & monitoring revenue  | 7,137,300         |
| <b>Total</b>                  | <b>41,775,192</b> |

##### B) Separated by type of dependence

| Title   | Amount (US\$)     |
|---|-------------------|
| Ministry of Road and Urban Development and relevant units | 21,310,422        |
| Other Ministries  | 13,192,166        |
| Private Sector  | 7,272,604         |
| <b>Total</b>  | <b>41,775,192</b> |