# NOTICE FOR DIVESTITURE OF SHARES BY THE IRANIAN PRIVATIZATION ORGANIZATION THROUGH THE TENDER BID

In the execution of the Law on Amendment of Articles of 4th Economic, Social and Cultural Development Plan of the Islamic Republic of Iran and Implementation of General Policies of Principle (44) of the Constitution and the regulations related to, Iranian Privatization Organization is considering divesting the shares of Railway Services and Technical Construction (RSTC) observing other conditions stated hereunder by resorting to the tender method, with the preferred shares (if any) at maximum 5 percent of the total divestible shares and installment shares of the other experienced, expert and efficient directors (if any) at maximum 5 percent of the state shares having been deducted:

Name of the Compan y	company' s size	No. of Divestible Shares					Commonut	Base Value			Company's	Company's
		Divestible Shares as Block	Preferred & Installmen t Shares	Other managers' shares	total	Total Percentag e	company's Capital (million Rials)	of each Share (Rials)	Total Base Value of the Shares (Rials)	Deposit for Participating in Tender	Ownership Composition (Stockholders)	type of activity
Railway Services and Technical Constructio n (RSTC)	Large	368,947,77 3	20,497,09 8	20,497,09 8	409,941,96 9	100	409,942	5,295	2,170,642,725,8 55	43,562,854,517	• Islamic Republic of Iran Railways 100%	Production of different kinds of wooden, concrete & metal sleepers ,& All Railroad Track Services

#### 1. Block Shares' Transaction Conditions:

- 1.1. The above prices are the base shares prices. Undoubtedly, the highest proposed price shall form the transaction price.
- 1.2. The applicants are required to submit their suggestions regarding the total shares. Evidently, the related preferred shares by the staff shall be deducted from the divestible shares of that enterprise, and the wining bid shall be

decreased in proportion to the acquired shares. The remaining shares, then, shall form the basis for the estimation of the transaction price.

- 1.3. The cash deposit for participation in the tender to acquire shares of the divestible enterprises shall be settled by the applicants to the Treasury SIBA Account No. 2170159008002 in the IPO name payable in all the branches of Bank Melli Iran (delivering of Encoded Bank Check is not possible) accompanied by its Receipt Sheet and the purchase bid in a sealed package to the Financial Affairs Department until the end of the working hours of Tuesday (07, July 2009), to the related IPO office, located in Room No. 402, 4th floor, No. 75, Zarafshan St., Shahrake Qods, in lieu of the receipt.
- 1.4. In order to receive the form to participate in the bids for acquiring the shares of the divestible enterprises, applicants may refer to the Divestiture and Supporting of Investment Department located at the above address until the stated date.
  - 1.5. Applications received by the IPO after the stated date shall be invalid.
- \* Note: Transfer of the shares shall be carried out according to the mutual contract. The Agreement Model and the Power of Attorney to be drawn up at the Notary Public Offices are available at the IPO and shall be presented to the purchasers in addition to the application form. As far as the IPO is concerned, the participation in the Tender means enjoying the necessary knowledge and acceptance to adhere to the contents of the same and the Purchasers are required to adhere to the provisions of these documents.
- 1.6. Individuals with cash payment will have the priority in purchasing the shares. Upon the Application of the purchasers to buy on installment, they must pay the transaction price in cash (at least 15%) and by installments within 6 years (during 12 6-months installments), including the interest rate of installment sales (85%).
- \* Note: In installment sales, the interval between 2 installments is 6 months and the interest rate of sales is equal to 50 percent (50%) of the Bank System Method at industry and mine sector (6%).
  - 1.7. When the transaction price is to be paid in installments, the shares certificates shall be kept by the seller as collateral, until the payment of the share price is completed.
  - 1.8. According to Note 4, clause 20 of the Amendment Law of the Fourth Development and Implementation plan regarding the General Policies of Article 44 of the Constitution of Islamic Republic of Iran, under similar condition, the priority of purchase is bestowed upon the Cooperative Sector.

### 2. Preferred & Installment Shares Conditions:

By virtue of the bylaw of Note3, clause 20 of the Amendment Law of the Fourth Development and Implementation plan regarding the General Policies of Article 44 of the Constitution of Islamic Republic of Iran; it shall be transferred maximum five percent (5%) of shares of firms subject to transfer to the directors, the staff and the retired individuals of the same

firm and also maximum five percent (5%) of the shares of the above firms to the other experienced, expert and efficient directors, as the preferred shares in installment sales:

#### 2.1. Preferred and Installment sales of shares to directors, staff and retired individuals of the same firm

- The directors and the staff or the officers (official or contract) of firms are subject to transfer, and also directors and staff of firms who are official in other firms and they have at least one year of experience in the related field and also their firm have paid their insurance premium (even non-continued) in that period, possess the qualifications to have the preferred shares. The directors and the officers whom payment of the insurance premium or their superannuation payment are deducted from source of mission, aren't entitled to ceding shares. Each qualified individual and each staff member of the investee firms where more than 50 % of their investment belongs to the transferable firm can enjoy the preferred shares (if they request).
- \* Note1: Ceding shares to the directors and the staff has higher priority; if after ceding shares to them there were transferable shares of firm, on condition that the retired individuals of the same firm have not received the justice shares, they shall be entitled to the above-mentioned shares. It is not permitted to use the benefits of justice shares and preferred shares simultaneously. If eligible superannuated individuals had enjoyed the benefits of justice shares before, and they want to enjoy the benefits of preferred shares too, first they should return the received justice shares.
- b The amount of the allottable preferred shares to the qualified individuals is (maximum) tenfold of the six-month old average of the applicants' last received wages and benefits (based on the Payment Ordinance) which shall be at the base shares prices.
- c Preferred shares shall be transferred only by written request of the applicants. Individuals qualified to purchase the preferred shares are required to submit within 30 days of the publication of the first notice or the sending of a letter from IPO to the transferable firm to announce the notice, their request in this regard, along with the complete list including the details of the purchasers certified by the related firm and the corresponding branch of the Social Security Organization, as well as the contract sheets to the Manager of the Divestiture and Supporting of Investment Department of the IPO. Where there is received no application for purchasing the preferred shares or acquiring the whole shares to the provisioned ceiling demanded, rest of the said shares shall be added to the blocked divestible shares under other related regulations.
- \* Note2: It is the managing director's and the board of directors of the transferred firm's responsibility to confirm the names and the amount of price cited in the Payment Ordinance of the personnel.

## 2.2. Installment sales of shares to the other experienced, expert and efficient directors

- Members of the board of directors, managing director and those with similar designations who have at least two years of experience in the field of management (related to the activities of the transferred firm), and other high-level managers graduated from university who have at least two years of experience in the Engineering Management (design, supervision and inspection), production and execution(Production Management or Executive Management) and Operations Management(office affairs, sale, commerce, support and finance) on the activity of the transferred firm; or five years of experience in the counter-balanced management in the firms and similar units or related industries (Economic Sector), based on the last ISIC (International Standard Industrial Classification), according to the approved conditions by the Ceding Board, are subject to receive the above-mentioned shares.
- b The amount of the salable installment shares to the qualified individuals is (maximum) twenty times over the sixmonth old average of the applicants' last received wages and benefits (based on the Payment Ordinance) which shall be the base shares' prices.
- c All the qualified applicants included in Paragraph a, Part2-2 are required to submit within 20 working days of the publication of the first notice, their written request in this regard, along with the mentioned documents by paragraph a.
- d The applicants must pay 20% of the transaction value in cash after ratification of the Ceding Board and the confirmation of the IPO (The rest must be paid to the organization during the repayment of the above-mentioned block installments without the interest rate of installment sales).
- e For the purpose of the guarantee of the performance of their obligations, while the directors conclude a ceding contract, they must adjust the official irrevocable attorney based upon vesting the sale powers or shares transfer in any way and at any price in the IPO and submit it to the IPO.

## 3. Financial or Non-financial Incentives and Discounts in the Block Controlled Shares

- 3.1. The qualified purchasers of the Controlled Shares (the least number of shares to determine the majority of the board of directors' members) who increase the staff numbers above the mentioned in the Ceding document during the period of installment, or resort to train and recruitment of extra workforces of other privatized companies in their units, shall enjoy the financial or non-financial incentives as mentioned in the guideline number 63/2/206295 (dated 7, Apr. 2009).
- 3.2. The qualified purchasers shall separately enjoy three types of financial incentives: discount in the original transaction price, minimization of the benefit of sales by installment or time discount (it means taking steps to revise the contract time resulting from lengthening of during the repayment of the installments).

- \* Note: Granting the financial or non-financial incentives shall be in the case of presenting the program in writing for maintaining and promotion of the level of occupation and training of the staff of the company. Also, when the average annual of the staff of the company increases after ceding, concerning the mentioned number in the Ceding document (with respect to the substituted individuals instead of the retirement and severance individuals during the years after ceding), using the financial incentives in paragraph (3-2) is possible provided that lay-off of the employees will not never exceed ten percent (10%) during reviewed period.
- 3.3. If the qualified purchasers of the Controlled Shares do the fresh investment, promotion of efficiency and productivity of the company, continued production and upgrading its level, promoting technology and fixing employment in the Ceding firm shall be enjoyed the discounts of the guideline of The way the commitments are received, inclusion of the conditions and granting the discounts by the Ceding Board (dated 11, Mar. 2009).

### 4. Other Cases

- 4.1. The Envelopes containing bids shall be opened at 14 pm on Wednesday (08, July 2009) in the venue of the IPO and the bidders may participate in the event.
- 4.2. The IPO preserves the right to accept or reject all or any of the bids.
- 4.3. In case the winner of the bid fails to pay the cash part of the transaction price, during the 20 working days of the notification, their deposit shall be confiscated to the IPO benefit.
- 4.4. The applicants undertake not to be prohibited from transactions and they must not include in the Article 24 of Law on Amendment of Articles of 4th Economic, Social and Cultural Development Plan of the Islamic Republic of Iran and Implementation of General Policies of Principle (44) of the constitution (ratified 21, July 2008) and the law of government personnel's intervention prohibition in the state and country transactions (ratified in 1958).
- 4.5. For further information and collection of the Letter of Introduction to visit the factories, the applicants may refer to the room no. 309 located at Divestiture and Supporting of Investment Department of IPO located at No. 75, Zarafshan St., Shahrake Qods, until Monday (05, July 2009).

IPO Website: www.ipo.ir